

**Megan R. Kelly**  
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An **ambitious, creative, and driven Merchandise Marketing** student, at the Fashion Institute of Design and Merchandising:

- Analysis of planning and allocation, computer proficient/literate in Microsoft Office, and creating 6 Month Plans.
  - Strong communication skills, including selling, vendor relations and negotiating skills, as well as excellent organizational skills.
  - Analyze and forecast trends.
  - Decision making abilities.
  - Attended tradeshow such WWD MAGIC
  - Very reliable, enthusiastic, dedicated, and a team player with a positive attitude.
  - Get it done individual as well as the ability to work under pressure.
  - Innovative, out-of-the-box thinker.
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**EDUCATION:**

FIDM (Fashion Institute of Design & Merchandising) Los Angeles, California

**Associate of Arts Degree Major: Merchandising & Marketing** Grad date: 06-2012

- 3.6 G.P.A. **Honor Role**
- Member of **FIDM Premier Marketing Group**
- Consumer Behavior and Research
- Management Concepts
- Merchandise Presentation

Saddleback Community College Mission Viejo, California

General Education Attended from 9-2009 to 6-2010

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**WORK EXPERIENCE:**

The Glitter Box Showroom | Los Angeles, CA | 7 2011- 10 2011

**Intern**

- Processed and received orders created and edited line sheets.
- Worked Sample Sales, interacted with customers and sales.
- Visually enhanced and updated information on website.
- Merchandised showroom in addition to window displays of new merchandise.

Illusions Unlimited | Mission Viejo, CA | 10 2010- 6 2011

**Receptionist**

- Key holder, greeted clients in a friendly manner.
- Established a strong client base to exceed sales goals, coordinated daily cash reconciliation, coordinated stylists schedules.
- Maintained inventory control.
- Provided detail product to customers.
- Kept work environment clean, stocked, and the clients happy.

Liberty Capital Management | Santa Ana, CA | 2 2008 - 9 2008

**Personal Assistant**

- Composed and maintained client correspondence.
- Managed data collection, and researched analysis for censuses.

Togo's | Laguna Niguel, CA | 3 2005 - 1 2008

**Manager**

- Applied knowledge of leadership and management skills to overcome and resolve obstacles.
- Managed accounts, and data collection of inventory, sales, and cash reconciliation.